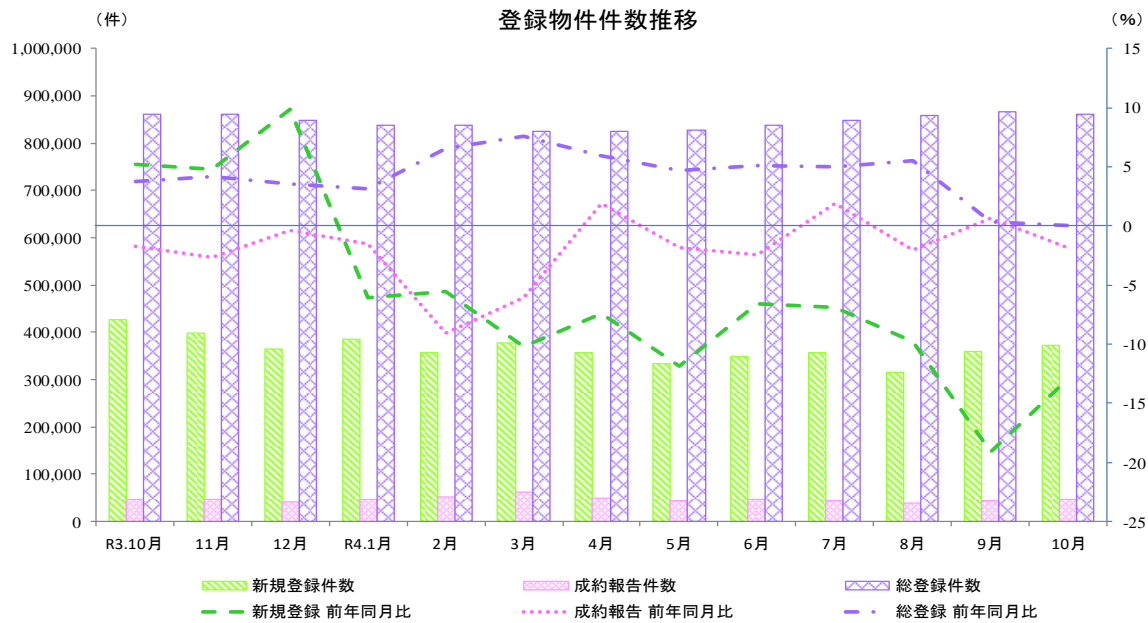


指定流通機構の活用状況について (令和4年10月分)

1. 概況

令和4年10月の指定流通機構の活用状況をみると、新規登録件数は371,910件と前年同月比で10ヶ月連続してマイナスとなり、前月比では2ヶ月連続してプラスとなった。成約報告件数は46,008件と前年同月比でふたたびマイナスに転じ、前月比では2ヶ月連続してプラスとなった。総登録件数は861,737件と前年同月比で15ヶ月連続してプラスとなり、前月比では6ヶ月ぶりにマイナスに転じた。



物件件数の推移

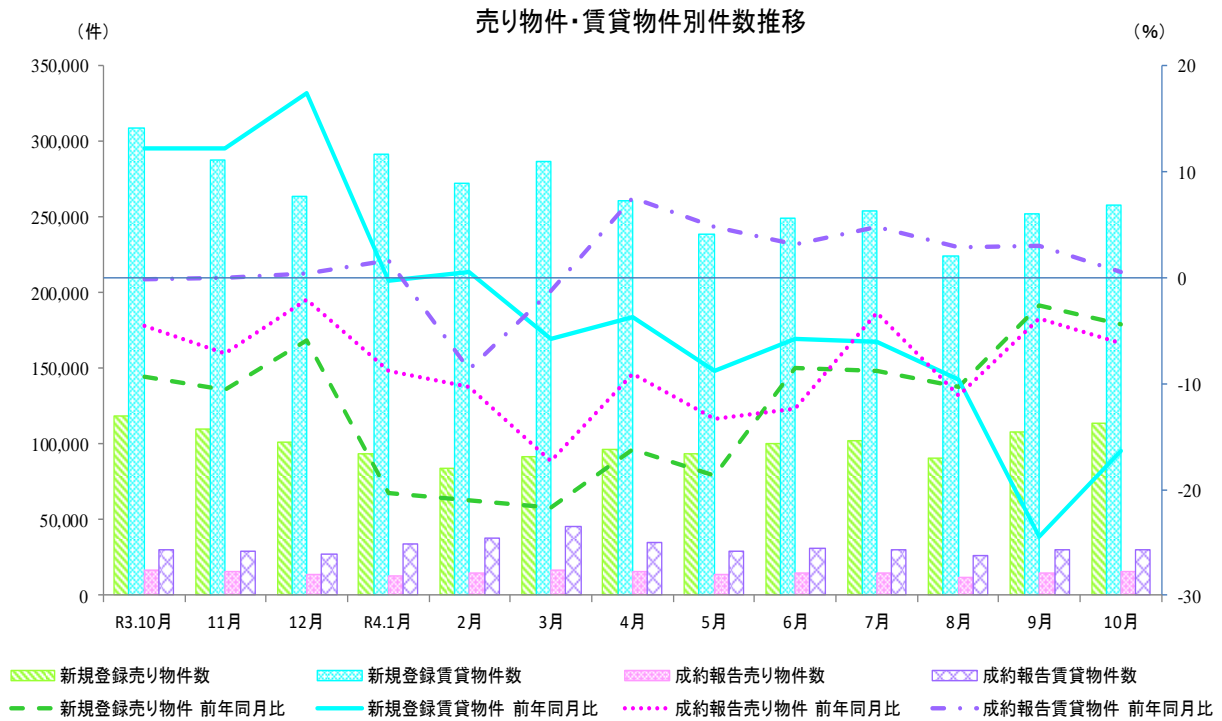
	R3.10月	11月	12月	R4.1月	2月	3月	4月	5月	6月	7月	8月	9月	10月
新規登録件数(件)	427,604	398,228	365,158	385,517	357,213	378,723	357,811	332,763	349,131	356,111	315,145	360,257	371,910
前年同月比(%)	5.3	4.8	9.9	▲6.0	▲5.6	▲10.2	▲7.5	▲11.8	▲6.6	▲6.9	▲9.8	▲19.0	▲13.0
前月比(%)	▲3.9	▲6.9	▲8.3	5.6	▲7.3	6.0	▲5.5	▲7.0	4.9	2.0	▲11.5	14.3	3.2
成約報告件数(件)	46,857	45,451	41,400	47,718	52,704	62,418	49,822	43,635	45,930	45,054	38,046	44,842	46,008
前年同月比(%)	▲1.7	▲2.7	▲0.4	▲1.5	▲9.1	▲6.1	1.9	▲1.9	▲2.5	1.9	▲2.0	0.7	▲1.8
前月比(%)	5.2	▲3.0	▲8.9	15.3	10.4	18.4	▲20.2	▲12.4	5.3	▲1.9	▲15.6	17.9	2.6
総登録件数(件)	861,322	862,294	849,180	838,799	838,038	825,903	823,907	827,328	836,832	849,660	859,585	867,139	861,737
前年同月比(%)	3.7	4.2	3.5	3.1	6.5	7.6	5.9	4.7	5.1	5.0	5.5	0.4	0.0
前月比(%)	▲0.3	0.1	▲1.5	▲1.2	▲0.1	▲1.4	▲0.2	0.4	1.1	1.5	1.2	0.9	▲0.6

※ 公益社団法人西日本不動産流通機構より、中国、四国、九州の平成31年4月から令和3年12月まで（以下「対象期間」といいます。）の新規登録件数について確認を行っているとの連絡を受けております。対象期間のこれらの地域及び全国合計の新規登録件数、並びにこの件数を用いて算出されている前年比の数値のご利用に当たってはご留意ください。

2. 売り・賃貸別物件数

令和4年10月の売り物件数をみると、新規登録件数は113,385件と前年同月比で31ヶ月連続してマイナスとなり、前月比では2ヶ月連続してプラスとなった。成約報告件数は15,606件と前年同月比で16ヶ月連続してマイナスとなり、前月比では2ヶ月連続してプラスとなった。総登録件数は313,915件と前年同月比で5ヶ月連続してプラスとなり、前月比では6ヶ月連続してプラスとなった。

令和4年10月の賃貸物件数をみると、新規登録件数は258,525件と前年同月比で8ヶ月連続してマイナスとなり、前月比では2ヶ月連続してプラスとなった。成約報告件数は30,402件と前年同月比で7ヶ月連続してプラスとなり、前月比では2ヶ月連続してプラスとなった。総登録件数は547,822件と前年同月比で2ヶ月連続してマイナスとなり、前月比では7ヶ月ぶりにマイナスに転じた。



R4年10月 売り物件・賃貸物件別件数

新規登録件数	371,910 件	前年同月比 ▲ 13.0 %	前月比 3.2 %
売り物件	113,385 件	前年同月比 ▲ 4.4 %	前月比 5.2 %
賃貸物件	258,525 件	前年同月比 ▲ 16.3 %	前月比 2.4 %
成約報告件数	46,008 件	前年同月比 ▲ 1.8 %	前月比 2.6 %
売り物件	15,606 件	前年同月比 ▲ 6.1 %	前月比 5.2 %
賃貸物件	30,402 件	前年同月比 0.6 %	前月比 1.3 %
総登録件数	861,737 件	前年同月比 0.0 %	前月比 ▲ 0.6 %
売り物件	313,915 件	前年同月比 8.5 %	前月比 0.3 %
賃貸物件	547,822 件	前年同月比 ▲ 4.2 %	前月比 ▲ 1.14 %

凡例: ▲ 10% ~ 🟡 3% ~ 10% ➡ -3% ~ 3% 🟡 -10% ~ -3% 🟡 ~ -10%

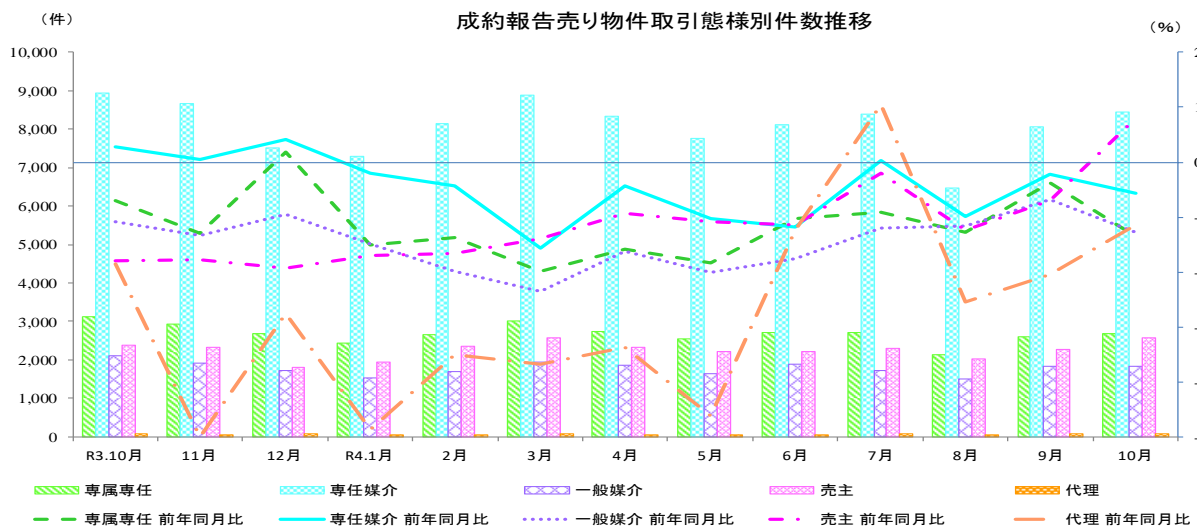
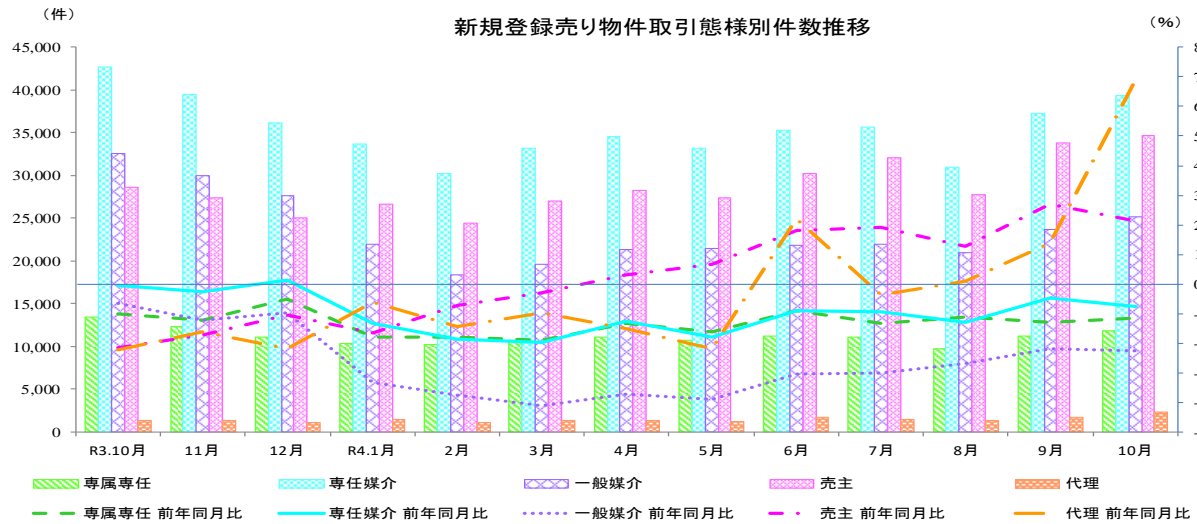
3. 売り物件の取引態様別物件数

令和4年10月の新規登録売り物件の取引態様別をみると、専任媒介は34.7%を占め、次いで売主は30.6%を占めている。成約報告売り物件の取引態様別をみると、専任媒介は54.1%を占め、次いで専属専任は17.3%を占めている。

R4年10月 売り物件の取引態様別件数

	取引態様	件数	構成比	前年同月比	前月比
新規登録件数	媒介契約	76,391 件	67.4 %	▲ 13.9 %	↓ 5.6 %
	専属専任	11,865 件	10.5 %	▲ 11.5 %	↓ 5.5 %
	専任媒介	39,357 件	34.7 %	▲ 7.7 %	↔ 5.4 %
	一般媒介	25,169 件	22.2 %	▲ 22.8 %	↓ 6.0 %
	売主	34,731 件	30.6 %	21.3 %	↑ 2.6 %
	代理	2,263 件	2.0 %	69.1 %	↑ 37.7 %
成約報告件数	媒介契約	12,971 件	83.1 %	▲ 8.5 %	↔ 3.9 %
	専属専任	2,694 件	17.3 %	▲ 13.5 %	↓ 3.3 %
	専任媒介	8,436 件	54.1 %	▲ 5.7 %	↔ 4.8 %
	一般媒介	1,841 件	11.8 %	▲ 12.9 %	↔ 0.8 %
	売主	2,573 件	16.5 %	8.0 %	↑ 12.9 %
	代理	62 件	0.4 %	▲ 11.4 %	↔ 0.0 %

凡例: ↑ 10% ~ ↔ 3% ~ 10% → -3% ~ 3% ↘ -10% ~ -3% ↓ ~ -10%



指定流通機構実態調査集計、総括表 新規登録件数

		総 数	物 件 種 別				
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部
全 総計件数		371,910	269,516	43,836	29,200	8,349	21,009
[前月比]		[3.2]	[3.0]	[4.1]	[1.0]	[6.1]	[6.7]
売 地	総 計	113,385	41,383	37,062	28,383	5,970	587
	[前月比]	[5.2]	[8.9]	[4.3]	[0.8]	[7.5]	[9.9]
	北海道	4,182	1,200	1,113	1,475	385	9
	[前月比]	[3.8]	[22.3]	[-0.2]	[-9.8]	[34.1]	[0.0]
	東北	4,059	865	1,451	1,502	223	18
	[前月比]	[0.7]	[10.9]	[-3.1]	[0.0]	[-8.2]	[100.0]
	関東甲信越	7,747	654	3,402	3,253	422	16
	[前月比]	[4.4]	[27.0]	[10.5]	[-3.9]	[-1.4]	[60.0]
	首都圏	51,750	25,996	14,388	8,185	2,790	391
	[前月比]	[5.7]	[6.9]	[3.1]	[4.6]	[12.4]	[13.0]
	中部4県	4,506	580	1,673	1,960	280	13
	[前月比]	[1.9]	[22.6]	[12.1]	[-9.1]	[-3.1]	[-7.1]
	中部圏	8,709	2,060	3,289	2,959	386	15
	[前月比]	[11.0]	[23.0]	[8.9]	[5.6]	[14.5]	[-6.3]
	近畿圏	18,605	6,724	6,843	4,235	715	88
	[前月比]	[1.7]	[4.6]	[2.2]	[-0.7]	[-8.8]	[-19.3]
	中国	3,684	527	1,464	1,537	150	6
[前月比]	[4.5]	[9.1]	[8.0]	[3.4]	[-23.1]	[20.0]	
四国	1,300	195	394	612	98	1	
[前月比]	[3.9]	[16.1]	[-10.0]	[8.7]	[22.5]	[-50.0]	
九州	8,843	2,582	3,045	2,665	521	30	
[前月比]	[9.9]	[18.3]	[5.6]	[4.7]	[22.6]	[114.3]	
取 引 態 様 別	専属専任	11,865	4,565	3,367	3,043	823	67
	[前月比]	[5.5]	[5.3]	[6.0]	[5.3]	[4.8]	[17.5]
	専任媒介	39,357	13,855	11,834	11,511	1,968	189
	[前月比]	[5.4]	[6.2]	[8.0]	[1.3]	[9.8]	[16.7]
	一般媒介	25,169	7,845	7,368	7,559	2,241	156
	[前月比]	[6.0]	[15.0]	[5.0]	[-2.2]	[11.7]	[0.6]
売主	34,731	14,276	13,612	5,941	762	140	
[前月比]	[2.6]	[9.7]	[-3.4]	[1.8]	[-1.3]	[6.9]	
代理	2,263	842	881	329	176	35	
[前月比]	[37.7]	[7.4]	[203.8]	[-4.9]	[-9.7]	[20.7]	
賃 地	総 計	258,525	228,133	6,774	817	2,379	20,422
	[前月比]	[2.4]	[2.0]	[2.7]	[11.6]	[2.5]	[6.6]
	北海道	2,546	2,375	39	22	13	97
	[前月比]	[15.7]	[13.0]	[62.5]	[1000.0]	[30.0]	[54.0]
	東北	5,612	5,238	107	22	34	211
	[前月比]	[-6.6]	[-5.2]	[-18.9]	[22.2]	[30.8]	[-31.5]
	関東甲信越	9,165	8,312	257	58	85	453
	[前月比]	[-2.2]	[-2.8]	[5.3]	[9.4]	[18.1]	[1.6]
	首都圏	185,208	166,661	3,371	293	1,056	13,827
	[前月比]	[4.0]	[3.7]	[5.8]	[10.6]	[3.1]	[8.1]
	中部4県	2,480	1,812	189	44	121	314
	[前月比]	[-4.1]	[1.2]	[-10.0]	[10.0]	[-13.6]	[-22.5]
	中部圏	2,829	2,071	115	76	70	497
	[前月比]	[1.6]	[-4.9]	[-0.9]	[13.4]	[-24.7]	[50.6]
	近畿圏	40,131	33,428	1,856	163	784	3,900
	[前月比]	[-1.2]	[-2.5]	[0.8]	[-4.1]	[11.0]	[8.4]
	中国	2,815	1,968	345	44	78	380
[前月比]	[-7.7]	[-9.6]	[-7.0]	[4.8]	[0.0]	[-0.3]	
四国	475	311	61	13	19	71	
[前月比]	[-33.0]	[-37.8]	[-17.6]	[18.2]	[-17.4]	[-29.7]	
九州	7,264	5,957	434	82	119	672	
[前月比]	[2.5]	[3.7]	[9.6]	[28.1]	[-20.1]	[-8.6]	

* 前月比欄の数値は、対前月増減率である。

* 「関東甲信越」は、茨城県・栃木県・群馬県・新潟県・山梨県・長野県、「首都圏」は、東京都・千葉県・埼玉県・神奈川県、「中部圏」は、愛知県・岐阜県・三重県、「中部4県」は、富山県・石川県・福井県・静岡県、「近畿圏」は、大阪府・京都府・兵庫県・滋賀県・奈良県・和歌山県をいう。

指定流通機構実態調査 売り物件・新規登録件数 時系列表

	3年10月	3年11月	3年12月	4年1月	4年2月	4年3月	4年4月	4年5月	4年6月	4年7月	4年8月	4年9月	4年10月	一年間計
	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数	件数
	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)	(前月比)
	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)	(前年比)
														構成比
総数	118,643 (7.3) [-9.4]	110,297 (-7.0) [-10.5]	100,913 (-8.5) [-5.9]	94,030 (-6.8) [-20.3]	84,288 (-10.4) [-21.0]	91,889 (9.0) [-21.7]	96,632 (5.2) [-16.3]	93,871 (-2.9) [-18.7]	100,117 (6.7) [-8.5]	102,239 (2.1) [-8.8]	90,777 (-11.2) [-10.3]	107,802 (18.8) [-2.5]	113,385 (5.2) [-4.4]	1,186,240
北海道	2,809 (7.0) [1.5]	2,513 (-10.5) [1.3]	2,271 (-9.6) [14.5]	2,124 (-6.5) [-4.1]	2,096 (-1.3) [6.4]	2,426 (15.7) [7.0]	2,779 (14.6) [14.3]	3,040 (9.4) [28.8]	3,695 (21.5) [56.7]	3,677 (-0.5) [36.5]	3,248 (-11.7) [45.7]	4,027 (24.0) [53.4]	4,182 (3.8) [48.9]	36,078 (3.0)
東北	3,394 (7.6) [-11.2]	3,037 (-10.5) [-13.0]	2,804 (-7.7) [-16.4]	2,906 (3.6) [-24.2]	2,687 (-7.5) [-2.2]	2,864 (6.6) [-9.7]	3,498 (22.1) [9.9]	3,494 (-0.1) [22.2]	3,728 (6.7) [22.4]	3,850 (3.3) [28.4]	3,627 (-5.8) [32.7]	4,032 (11.2) [27.8]	4,059 (0.7) [19.6]	40,586 (3.4)
関東甲信越	5,068 (18.4) [-9.8]	4,529 (-10.6) [-10.7]	4,052 (-10.5) [0.8]	5,034 (24.2) [-4.8]	4,294 (-14.7) [1.3]	5,167 (20.3) [10.4]	5,676 (9.9) [22.2]	5,889 (3.8) [44.9]	6,788 (15.3) [22.6]	6,733 (-0.8) [37.7]	6,502 (-3.4) [37.7]	7,419 (14.1) [73.4]	7,747 (4.4) [52.9]	69,830 (5.9)
圏	39,851 (9.8) [-14.9]	37,450 (-6.0) [-11.9]	33,328 (-11.0) [-1.5]	37,049 (11.2) [-3.3]	37,596 (1.5) [4.7]	40,743 (8.4) [7.1]	43,251 (6.2) [13.9]	40,643 (-6.0) [17.3]	45,127 (11.0) [30.0]	46,087 (2.1) [24.3]	39,149 (-15.1) [22.3]	48,937 (25.0) [34.8]	51,750 (5.7) [29.9]	501,110 (42.2)
別	4,013 (-0.8) [-7.7]	3,738 (-6.9) [-8.1]	3,145 (-15.9) [-11.8]	3,836 (22.0) [-20.4]	3,133 (-18.3) [-16.5]	3,771 (20.4) [-15.2]	4,151 (10.1) [-28.6]	4,086 (-1.6) [-43.3]	4,068 (-0.4) [-15.8]	3,967 (-2.5) [4.3]	3,947 (-0.5) [5.6]	4,424 (12.1) [9.4]	4,506 (1.9) [12.3]	46,772 (3.9)
内	7,029 (2.8) [-9.7]	6,686 (-4.9) [-9.3]	5,943 (-11.1) [-7.7]	7,190 (21.0) [-4.4]	6,741 (-6.2) [6.1]	7,354 (9.1) [2.6]	7,652 (4.1) [5.6]	7,108 (-7.1) [0.3]	7,532 (6.0) [11.8]	7,764 (3.1) [17.7]	7,044 (-9.3) [15.8]	7,849 (11.4) [14.8]	8,709 (11.0) [23.9]	87,572 (7.4)
近畿圏	19,961 (6.8) [-8.5]	17,554 (-12.1) [-10.5]	16,311 (-7.1) [-9.5]	17,301 (6.1) [-11.0]	15,742 (-9.0) [-16.1]	17,115 (8.7) [-15.4]	16,728 (-2.3) [-11.0]	16,032 (-4.2) [-12.2]	16,429 (2.5) [-9.3]	17,598 (7.1) [-5.5]	14,750 (-16.2) [-10.5]	18,288 (24.0) [-2.2]	18,605 (1.7) [-6.8]	202,453 (17.1)
中国	7,863 (19.2) [2.0]	7,003 (-10.9) [4.4]	6,855 (-2.1) [1.8]	3,613 (-47.3) [-49.4]	2,940 (-18.6) [-54.2]	3,383 (15.1) [-58.1]	3,985 (17.8) [-41.0]	4,080 (2.4) [-44.2]	4,003 (-1.9) [-41.6]	3,667 (-8.4) [-47.4]	3,207 (-12.5) [-49.5]	3,526 (9.9) [-46.5]	3,684 (4.5) [-53.1]	49,946 (4.2)
四国	3,892 (3.0) [-3.6]	4,380 (12.5) [0.2]	3,485 (-20.4) [-5.0]	4,361 (25.1) [21.9]	1,726 (-60.4) [-57.0]	1,358 (-21.3) [-65.3]	1,192 (-12.2) [-71.0]	1,946 (63.3) [-62.5]	1,262 (-35.1) [-68.0]	1,283 (1.7) [-66.9]	1,650 (28.6) [-60.6]	1,251 (-24.2) [-66.9]	1,300 (3.9) [-66.6]	25,194 (2.1)
九州	24,763 (1.8) [-5.6]	23,407 (-5.5) [-15.3]	22,719 (-2.9) [-11.2]	10,616 (-53.3) [-58.9]	7,333 (-30.9) [-67.5]	7,708 (5.1) [-69.6]	7,720 (0.2) [-68.4]	7,553 (-2.2) [-70.7]	7,485 (-0.9) [-68.9]	7,613 (1.7) [-69.0]	7,653 (0.5) [-67.1]	8,049 (5.2) [-66.9]	8,843 (9.9) [-64.3]	126,699 (10.7)
取	13,414 (3.6) [-10.1]	12,259 (-8.6) [-12.3]	11,028 (-10.0) [-5.0]	10,292 (-6.7) [-18.1]	10,191 (-1.0) [-18.1]	10,762 (5.6) [-19.2]	11,134 (3.5) [-13.2]	10,728 (-3.6) [-16.2]	11,172 (4.1) [-9.2]	11,130 (-0.4) [-13.3]	9,699 (-12.9) [-11.2]	11,246 (16.0) [-13.2]	11,865 (5.5) [-11.5]	131,506 (11.1)
引	42,661 (8.9) [-0.6]	39,442 (-7.5) [-2.7]	36,129 (-8.4) [1.3]	33,737 (-6.6) [-13.5]	30,279 (-10.2) [-18.7]	33,251 (9.8) [-19.9]	34,550 (3.9) [-12.7]	33,191 (-3.9) [-17.9]	35,292 (6.3) [-9.0]	35,670 (1.1) [-9.3]	30,919 (-13.3) [-12.9]	37,327 (20.7) [-4.7]	39,357 (5.4) [-7.7]	419,144 (35.3)
態	32,602 (7.4) [-6.6]	29,950 (-8.1) [-12.3]	27,603 (-7.8) [-9.6]	22,006 (-20.3) [-33.4]	18,366 (-16.5) [-37.7]	19,581 (6.6) [-41.1]	21,333 (8.9) [-37.3]	21,403 (0.3) [-39.1]	21,818 (1.9) [-30.4]	21,905 (0.4) [-30.3]	20,999 (-4.1) [-27.1]	23,734 (13.0) [-21.8]	25,169 (6.0) [-22.8]	273,867 (23.1)
別	28,628 (7.2) [-21.6]	27,355 (-4.4) [-17.3]	25,070 (-8.4) [-10.4]	26,599 (6.1) [-16.4]	24,383 (-8.3) [-7.4]	26,987 (10.7) [-3.2]	28,265 (4.7) [3.2]	27,345 (-3.3) [6.7]	30,170 (10.3) [17.9]	32,051 (6.2) [19.0]	27,788 (-13.3) [12.8]	33,851 (21.8) [26.8]	34,731 (2.6) [21.3]	344,595 (29.0)
代理	1,338 (-7.3) [-22.3]	1,291 (-3.5) [-16.4]	1,083 (-16.1) [-22.1]	1,396 (28.9) [-6.2]	1,069 (-23.4) [-14.4]	1,308 (22.4) [-9.8]	1,350 (3.2) [-15.3]	1,204 (-10.8) [-21.8]	1,665 (38.3) [21.9]	1,483 (-10.9) [-3.8]	1,372 (-7.5) [1.0]	1,644 (19.8) [13.9]	2,263 (37.7) [69.1]	17,128 (1.4)
物	37,711 (9.1) [-6.6]	35,200 (-6.7) [-6.0]	32,223 (-8.5) [-4.1]	33,376 (3.6) [-6.9]	32,020 (-4.1) [-4.2]	35,295 (10.2) [-1.7]	35,321 (0.1) [2.1]	33,193 (-6.0) [-0.1]	36,102 (8.8) [10.3]	36,571 (1.3) [4.7]	31,683 (-13.4) [2.2]	38,012 (20.0) [9.9]	41,383 (8.9) [9.7]	420,379 (35.4)
件	38,691 (8.4) [-7.5]	35,261 (-8.9) [-9.5]	32,328 (-8.3) [-4.5]	29,985 (-7.2) [-21.6]	25,760 (-14.1) [-24.3]	28,487 (10.6) [-24.7]	30,430 (6.8) [-19.6]	29,729 (-2.3) [-21.4]	31,653 (6.5) [-12.0]	33,175 (4.8) [-7.7]	29,395 (-11.4) [-8.1]	35,535 (20.9) [-0.4]	37,062 (4.3) [-4.2]	378,800 (31.9)
種	35,524 (3.7) [-15.6]	33,796 (-4.9) [-16.6]	30,942 (-8.4) [-9.4]	25,142 (-18.7) [-33.4]	21,558 (-14.3) [-35.8]	22,541 (4.6) [-39.3]	25,222 (11.9) [-31.1]	25,562 (1.3) [-33.1]	26,476 (3.6) [-22.9]	26,608 (0.5) [-23.7]	24,463 (-8.1) [-24.6]	28,170 (15.2) [-17.8]	28,383 (0.8) [-20.1]	318,863 (26.9)
別	6,149 (10.6) [0.8]	5,447 (-11.4) [-7.1]	4,934 (-9.4) [-4.7]	4,954 (0.4) [-10.7]	4,463 (-9.9) [-14.2]	5,004 (12.1) [-15.7]	5,151 (2.9) [-10.7]	4,901 (-4.9) [-14.1]	5,414 (10.5) [-6.6]	5,348 (-1.2) [-8.1]	4,748 (-11.2) [-12.5]	5,551 (16.9) [-0.1]	5,970 (7.5) [-2.9]	61,885 (5.2)
住宅外(一部)	588 (8.8) [-1.2]	593 (4.4) [13.0]	486 (-18.0) [8.2]	573 (17.9) [-2.7]	487 (-15.0) [-6.2]	562 (15.4) [-4.3]	508 (-9.6) [-10.4]	486 (-4.3) [-9.2]	472 (-2.9) [-14.8]	537 (13.8) [2.9]	488 (-9.1) [23.2]	534 (9.4) [2.3]	587 (9.9) [3.3]	6,313 (0.5)

※ 構成比は、四捨五入による端数処理のため内数の合計が100%にならないことがある

指定流通機構実態調査集計、総括表 地域別取引態様別売物件月間新規登録件数

地域	取引態様	総数	物件種別				
			マンション	一戸建	土地	住宅外全部	住宅外一部
北海道	専属専任 [構成比]	339 [8.1]	84 [7.0]	90 [8.1]	127 [8.6]	37 [9.6]	1 [11.1]
	専任媒介 [構成比]	2,134 [51.0]	448 [37.3]	676 [60.7]	803 [54.4]	203 [52.7]	4 [44.4]
	一般媒介 [構成比]	839 [20.1]	157 [13.1]	196 [17.6]	362 [24.5]	120 [31.2]	4 [44.4]
	売主 [構成比]	849 [20.3]	510 [42.5]	150 [13.5]	170 [11.5]	19 [4.9]	0 [0.0]
	代理 [構成比]	21 [0.5]	1 [0.1]	1 [0.1]	13 [0.9]	6 [1.6]	0 [0.0]
	合計 [地域比]	4,182 [3.7]	1,200 [2.9]	1,113 [3.0]	1,475 [5.2]	385 [6.4]	9 [1.5]
東北	専属専任 [構成比]	319 [7.9]	48 [5.5]	95 [6.5]	153 [10.2]	22 [9.9]	1 [5.6]
	専任媒介 [構成比]	1,608 [39.6]	327 [37.8]	568 [39.1]	631 [42.0]	76 [34.1]	6 [33.3]
	一般媒介 [構成比]	1,046 [25.8]	181 [20.9]	291 [20.1]	451 [30.0]	115 [51.6]	8 [44.4]
	売主 [構成比]	1,071 [26.4]	307 [35.5]	494 [34.0]	258 [17.2]	9 [4.0]	3 [16.7]
	代理 [構成比]	15 [0.4]	2 [0.2]	3 [0.2]	9 [0.6]	1 [0.4]	0 [0.0]
	合計 [地域比]	4,059 [3.6]	865 [2.1]	1,451 [3.9]	1,502 [5.3]	223 [3.7]	18 [3.1]
関東甲信越	専属専任 [構成比]	463 [6.0]	40 [6.1]	133 [3.9]	216 [6.6]	73 [17.3]	1 [6.3]
	専任媒介 [構成比]	2,453 [31.7]	249 [38.1]	777 [22.8]	1,297 [39.9]	119 [28.2]	11 [68.8]
	一般媒介 [構成比]	2,928 [37.8]	252 [38.5]	1,404 [41.3]	1,093 [33.6]	177 [41.9]	2 [12.5]
	売主 [構成比]	1,817 [23.5]	107 [16.4]	1,077 [31.7]	588 [18.1]	44 [10.4]	1 [6.3]
	代理 [構成比]	86 [1.1]	6 [0.9]	11 [0.3]	59 [1.8]	9 [2.1]	1 [6.3]
	合計 [地域比]	7,747 [6.8]	654 [1.6]	3,402 [9.2]	3,253 [11.5]	422 [7.1]	16 [2.7]
首都圏	専属専任 [構成比]	5,187 [10.0]	2,853 [11.0]	986 [6.9]	902 [11.0]	391 [14.0]	55 [14.1]
	専任媒介 [構成比]	16,347 [31.6]	7,555 [29.1]	4,493 [31.2]	3,371 [41.2]	826 [29.6]	102 [26.1]
	一般媒介 [構成比]	7,330 [14.2]	3,781 [14.5]	1,378 [9.6]	1,121 [13.7]	955 [34.2]	95 [24.3]
	売主 [構成比]	21,529 [41.6]	11,077 [42.6]	7,180 [49.9]	2,662 [32.5]	500 [17.9]	110 [28.1]
	代理 [構成比]	1,357 [2.6]	730 [2.8]	351 [2.4]	129 [1.6]	118 [4.2]	29 [7.4]
	合計 [地域比]	51,750 [45.6]	25,996 [62.8]	14,388 [38.8]	8,185 [28.8]	2,790 [46.7]	391 [66.6]
中部四県	専属専任 [構成比]	397 [8.8]	36 [6.2]	124 [7.4]	210 [10.7]	26 [9.3]	1 [7.7]
	専任媒介 [構成比]	1,588 [35.2]	267 [46.0]	494 [29.5]	711 [36.3]	105 [37.5]	11 [84.6]
	一般媒介 [構成比]	1,547 [34.3]	213 [36.7]	462 [27.6]	773 [39.4]	98 [35.0]	1 [7.7]
	売主 [構成比]	954 [21.2]	61 [10.5]	588 [35.1]	260 [13.3]	45 [16.1]	0 [0.0]
	代理 [構成比]	20 [0.4]	3 [0.5]	5 [0.3]	6 [0.3]	6 [2.1]	0 [0.0]
	合計 [地域比]	4,506 [4.0]	580 [1.4]	1,673 [4.5]	1,960 [6.9]	280 [4.7]	13 [2.2]
中部圏	専属専任 [構成比]	616 [7.1]	164 [8.0]	199 [6.1]	213 [7.2]	39 [10.1]	1 [6.7]
	専任媒介 [構成比]	2,955 [33.9]	866 [42.0]	744 [22.6]	1,191 [40.3]	147 [38.1]	7 [46.7]
	一般媒介 [構成比]	2,264 [26.0]	532 [25.8]	471 [14.3]	1,083 [36.6]	173 [44.8]	5 [33.3]
	売主 [構成比]	2,488 [28.6]	492 [23.9]	1,531 [46.5]	441 [14.9]	22 [5.7]	2 [13.3]
	代理 [構成比]	386 [4.4]	6 [0.3]	344 [10.5]	31 [1.0]	5 [1.3]	0 [0.0]
	合計 [地域比]	8,709 [7.7]	2,060 [5.0]	3,289 [8.9]	2,959 [10.4]	386 [6.5]	15 [2.6]
近畿圏	専属専任 [構成比]	3,447 [18.5]	1,048 [15.6]	1,471 [21.5]	794 [18.7]	128 [17.9]	6 [6.8]
	専任媒介 [構成比]	6,478 [34.8]	2,664 [39.6]	2,164 [31.6]	1,414 [33.4]	199 [27.8]	37 [42.0]
	一般媒介 [構成比]	4,583 [24.6]	1,694 [25.2]	1,512 [22.1]	1,066 [25.2]	289 [40.4]	22 [25.0]
	売主 [構成比]	3,787 [20.4]	1,246 [18.5]	1,537 [22.5]	903 [21.3]	83 [11.6]	18 [20.5]
	代理 [構成比]	310 [1.7]	72 [1.1]	159 [2.3]	58 [1.4]	16 [2.2]	5 [5.7]
	合計 [地域比]	18,605 [16.4]	6,724 [16.2]	6,843 [18.5]	4,235 [14.9]	715 [12.0]	88 [15.0]
中国	専属専任 [構成比]	219 [5.9]	26 [4.9]	73 [5.0]	110 [7.2]	10 [6.7]	0 [0.0]
	専任媒介 [構成比]	1,795 [48.7]	314 [59.6]	702 [48.0]	711 [46.3]	66 [44.0]	2 [33.3]
	一般媒介 [構成比]	1,150 [31.2]	110 [20.9]	431 [29.4]	543 [35.3]	62 [41.3]	4 [66.7]
	売主 [構成比]	515 [14.0]	76 [14.4]	256 [17.5]	173 [11.3]	10 [6.7]	0 [0.0]
	代理 [構成比]	5 [0.1]	1 [0.2]	2 [0.1]	0 [0.0]	2 [1.3]	0 [0.0]
	合計 [地域比]	3,684 [3.2]	527 [1.3]	1,464 [4.0]	1,537 [5.4]	150 [2.5]	6 [1.0]
四国	専属専任 [構成比]	189 [14.5]	31 [15.9]	43 [10.9]	99 [16.2]	16 [16.3]	0 [0.0]
	専任媒介 [構成比]	435 [33.5]	84 [43.1]	126 [32.0]	191 [31.2]	33 [33.7]	1 [100.0]
	一般媒介 [構成比]	475 [36.5]	57 [29.2]	131 [33.2]	246 [40.2]	41 [41.8]	0 [0.0]
	売主 [構成比]	192 [14.8]	22 [11.3]	94 [23.9]	72 [11.8]	4 [4.1]	0 [0.0]
	代理 [構成比]	9 [0.7]	1 [0.5]	0 [0.0]	4 [0.7]	4 [4.1]	0 [0.0]
	合計 [地域比]	1,300 [1.1]	195 [0.5]	394 [1.1]	612 [2.2]	98 [1.6]	1 [0.2]
九州	専属専任 [構成比]	689 [7.8]	235 [9.1]	153 [5.0]	219 [8.2]	81 [15.5]	1 [3.3]
	専任媒介 [構成比]	3,564 [40.3]	1,081 [41.9]	1,090 [35.8]	1,191 [44.7]	194 [37.2]	8 [26.7]
	一般媒介 [構成比]	3,007 [34.0]	868 [33.6]	1,092 [35.9]	821 [30.8]	211 [40.5]	15 [50.0]
	売主 [構成比]	1,529 [17.3]	378 [14.6]	705 [23.2]	414 [15.5]	26 [5.0]	6 [20.0]
	代理 [構成比]	54 [0.6]	20 [0.8]	5 [0.2]	20 [0.8]	9 [1.7]	0 [0.0]
	合計 [地域比]	8,843 [7.8]	2,582 [6.2]	3,045 [8.2]	2,665 [9.4]	521 [8.7]	30 [5.1]
全国	専属専任 [構成比]	11,865 [10.5]	4,565 [11.0]	3,367 [9.1]	3,043 [10.7]	823 [13.8]	67 [11.4]
	専任媒介 [構成比]	39,357 [34.7]	13,855 [33.5]	11,834 [31.9]	11,511 [40.6]	1,968 [33.0]	189 [32.2]
	一般媒介 [構成比]	25,169 [22.2]	7,845 [19.0]	7,368 [19.9]	7,559 [26.6]	2,241 [37.5]	156 [26.6]
	売主 [構成比]	34,731 [30.6]	14,276 [34.5]	13,612 [36.7]	5,941 [20.9]	762 [12.8]	140 [23.9]
	代理 [構成比]	2,263 [2.0]	842 [2.0]	881 [2.4]	329 [1.2]	176 [2.9]	35 [6.0]
	合計	113,385	41,383	37,062	28,383	5,970	587

※構成比とは地域内の取引態様別構成比で、地域比とは全国合計の地域別シェアである。

※構成比・地域比は、四捨五入による端数処理のため内数の合計が100%にならないことがある。

指定流通機構実態調査集計、総括表 月間成約件数

		総 数	物 件 種 別				
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部
全	総計件数	46,008	32,618	6,920	3,370	740	2,360
	[前月比]	[2.6]	[1.0]	[7.0]	[6.3]	[0.5]	[8.0]
売	総 計	15,606	6,150	5,691	3,291	424	50
	[前月比]	[5.2]	[2.6]	[7.8]	[6.3]	[0.5]	[28.2]
り	北海道	806	200	310	240	51	5
	[前月比]	[0.0]	[-9.5]	[-3.4]	[6.7]	[37.8]	[150.0]
地	東北	643	131	290	194	28	0
	[前月比]	[1.9]	[-11.5]	[-1.0]	[18.3]	[7.7]	[-]
域	関東甲信越	668	78	358	208	22	2
	[前月比]	[10.0]	[-11.4]	[14.4]	[15.6]	[0.0]	[-50.0]
物	首都圏	5,768	3,087	1,659	850	142	30
	[前月比]	[5.2]	[2.5]	[9.6]	[8.4]	[-7.8]	[66.7]
別	中部4県	480	85	224	152	17	2
	[前月比]	[3.2]	[-5.6]	[6.7]	[2.7]	[30.8]	[-50.0]
件	中部圏	1,409	401	526	441	41	0
	[前月比]	[12.3]	[9.6]	[21.8]	[4.3]	[20.6]	[-]
取	近畿圏	3,869	1,557	1,555	682	66	9
	[前月比]	[4.9]	[5.6]	[8.4]	[-2.4]	[-5.7]	[-10.0]
引	中国	604	177	249	164	14	0
	[前月比]	[3.8]	[11.3]	[3.8]	[3.8]	[-44.0]	[-]
態	四国	174	43	79	49	3	0
	[前月比]	[-15.1]	[-33.8]	[-14.1]	[16.7]	[-40.0]	[-100.0]
様	九州	1,185	391	441	311	40	2
	[前月比]	[6.7]	[5.4]	[2.1]	[14.3]	[11.1]	[-]
別	専属専任	2,694	1,239	850	527	75	3
	[前月比]	[3.3]	[3.5]	[3.7]	[2.3]	[4.2]	[-40.0]
件	専任媒介	8,436	3,753	2,598	1,837	227	21
	[前月比]	[4.8]	[3.7]	[5.3]	[7.2]	[-2.6]	[0.0]
別	一般媒介	1,841	605	624	507	97	8
	[前月比]	[0.8]	[-7.8]	[2.8]	[9.3]	[2.1]	[60.0]
取	売主	2,573	534	1,602	398	23	16
	[前月比]	[12.9]	[6.8]	[16.8]	[4.5]	[15.0]	[128.6]
引	代理	62	19	17	22	2	2
	[前月比]	[0.0]	[-13.6]	[13.3]	[0.0]	[0.0]	[100.0]
賃	総 計	30,402	26,468	1,229	79	316	2,310
	[前月比]	[1.3]	[0.7]	[3.7]	[3.9]	[0.6]	[7.6]
賃	北海道	92	78	2	3	4	5
	[前月比]	[26.0]	[27.9]	[0.0]	[-]	[-]	[-50.0]
地	東北	284	203	25	1	4	51
	[前月比]	[-6.0]	[-11.0]	[-28.6]	[-80.0]	[100.0]	[59.4]
域	関東甲信越	425	271	67	2	13	72
	[前月比]	[8.4]	[-4.6]	[34.0]	[-50.0]	[225.0]	[44.0]
物	首都圏	15,882	14,076	452	35	89	1,230
	[前月比]	[-1.7]	[-2.2]	[12.2]	[20.7]	[-6.3]	[-0.6]
件	中部4県	292	197	26	0	15	54
	[前月比]	[7.0]	[4.8]	[-21.2]	[-100.0]	[-16.7]	[80.0]
別	中部圏	424	373	13	3	8	27
	[前月比]	[7.3]	[9.7]	[0.0]	[-50.0]	[-27.3]	[8.0]
賃	近畿圏	11,337	9,973	528	18	146	672
	[前月比]	[5.9]	[5.9]	[-0.9]	[-5.3]	[-2.0]	[15.1]
物	中国	247	129	38	1	18	61
	[前月比]	[-17.9]	[-32.1]	[-5.0]	[0.0]	[5.9]	[15.1]
件	四国	69	47	7	3	1	11
	[前月比]	[-12.7]	[11.9]	[-63.2]	[50.0]	[-50.0]	[-21.4]
別	九州	1,350	1,121	71	13	18	127
	[前月比]	[0.8]	[-2.4]	[24.6]	[116.7]	[12.5]	[13.4]

* 成約件数は成約報告のあった件数である。

指定流通機構実態調査集計、総括表 当月末総登録件数

		総 数	物 件 種 別					
			マンション	一 戸 建	土 地	住宅外全部	住宅外一部	
全	総計件数	861,737	530,716	110,482	124,179	26,339	70,021	
	[前月比]	[-0.6]	[-0.4]	[0.3]	[-1.2]	[-0.9]	[-2.3]	
売	総 計	313,915	78,195	96,183	120,374	17,760	1,403	
	[前月比]	[0.3]	[1.8]	[0.9]	[-1.1]	[0.2]	[2.5]	
り	北海道	12,889	2,116	3,520	6,207	1,023	23	
	[前月比]	[4.8]	[3.9]	[5.5]	[4.3]	[8.0]	[-4.2]	
	東北	15,076	1,655	5,197	7,348	829	47	
	[前月比]	[2.3]	[3.3]	[1.1]	[3.1]	[-0.4]	[38.2]	
	関東甲信越	28,897	1,510	8,179	17,757	1,398	53	
	[前月比]	[2.5]	[1.3]	[4.2]	[2.0]	[0.2]	[8.2]	
	首都圏	96,517	40,496	27,723	21,253	6,329	716	
	[前月比]	[2.8]	[2.7]	[2.9]	[3.4]	[2.3]	[1.6]	
	中部4県	17,627	1,448	5,235	9,919	980	45	
	[前月比]	[-8.9]	[-1.0]	[-5.8]	[-11.3]	[-10.5]	[0.0]	
	中部圏	30,943	5,277	9,348	14,829	1,425	64	
	[前月比]	[2.7]	[2.8]	[4.9]	[1.4]	[3.0]	[-1.5]	
	近畿圏	59,114	16,975	21,126	17,839	2,834	340	
	[前月比]	[1.6]	[1.6]	[1.8]	[1.5]	[0.8]	[0.9]	
	中国	12,671	1,161	4,103	6,798	592	17	
	[前月比]	[-24.2]	[-18.1]	[-22.9]	[-26.0]	[-23.9]	[-26.1]	
物 別	四国	7,310	653	1,916	4,341	392	8	
	[前月比]	[-0.7]	[2.5]	[-4.2]	[0.3]	[1.6]	[0.0]	
	九州	32,871	6,904	9,836	14,083	1,958	90	
	[前月比]	[2.1]	[-0.1]	[3.8]	[1.9]	[2.4]	[13.9]	
	専属専任	34,467	10,475	10,078	11,797	1,994	123	
[前月比]	[-0.4]	[1.6]	[-0.2]	[-2.2]	[-1.1]	[3.4]		
件 別	取引態	118,732	32,669	33,327	46,158	6,072	506	
	様 別	[前月比]	[0.5]	[1.8]	[1.3]	[-1.0]	[0.7]	[3.5]
	一般媒介	92,681	19,102	21,416	44,098	7,584	481	
	[前月比]	[-0.8]	[1.0]	[-2.0]	[-1.2]	[0.8]	[2.1]	
	売主	63,604	14,914	29,753	17,069	1,633	235	
	[前月比]	[0.5]	[2.9]	[0.0]	[-0.4]	[-1.6]	[-2.1]	
代理	4,431	1,035	1,609	1,252	477	58		
[前月比]	[25.0]	[-1.2]	[135.2]	[-1.2]	[-3.8]	[16.0]		
賃	総 計	547,822	452,521	14,299	3,805	8,579	68,618	
	[前月比]	[-1.1]	[-0.8]	[-3.7]	[-2.7]	[-3.1]	[-2.4]	
賃	北海道	3,997	3,535	96	49	45	272	
	[前月比]	[9.1]	[8.9]	[23.1]	[0.0]	[2.3]	[11.0]	
	東北	10,025	8,235	315	122	168	1,185	
	[前月比]	[-1.6]	[-0.8]	[-4.3]	[-10.9]	[-5.1]	[-5.1]	
	関東甲信越	15,549	12,274	608	322	396	1,949	
	[前月比]	[-3.0]	[-4.1]	[-1.8]	[4.2]	[-2.2]	[2.5]	
	首都圏	369,337	316,276	5,592	1,140	3,312	43,017	
	[前月比]	[0.0]	[0.1]	[2.3]	[2.7]	[-2.4]	[-0.7]	
	中部4県	7,082	4,456	461	187	504	1,474	
	[前月比]	[-13.5]	[-13.4]	[-16.9]	[-11.8]	[-3.8]	[-15.8]	
	中部圏	7,763	5,060	272	422	335	1,674	
	[前月比]	[1.5]	[3.0]	[-3.5]	[-0.2]	[-5.4]	[-0.2]	
	近畿圏	106,801	83,782	5,154	840	2,805	14,220	
	[前月比]	[0.4]	[0.3]	[0.1]	[-1.9]	[0.6]	[1.7]	
	中国	4,492	2,785	489	142	232	844	
	[前月比]	[-54.8]	[-55.2]	[-53.2]	[-39.1]	[-35.4]	[-59.6]	
物 別	四国	2,456	1,445	280	89	132	510	
	[前月比]	[1.0]	[1.0]	[4.5]	[-3.3]	[3.1]	[-0.6]	
	九州	20,320	14,673	1,032	492	650	3,473	
[前月比]	[-0.9]	[-0.3]	[-1.4]	[0.6]	[-4.0]	[-3.0]		